

Regent Yachts

Super and Mega Yacht Project Management



An invitation from our Principal

I established Regent Yachts with one goal in mind – to offer clients wishing to build or refurbish a Super or Mega Yacht the best project management service available, coupling quality to the efficiency offered by today's technology.

The time I have spent as an insurance underwriter and in managing Super and Mega Yacht builds has shown me that all the problems experienced with projects of this kind can be avoided with the right management. I set out to create a service of unrivalled clarity and efficiency, and I hope that our many satisfied customers will agree that we provide it.

When you ask us to manage your project, we bring the right people together – with the right skills and passion for creating these magnificent craft.

So I'd like to make you an invitation – if you are planning to build or refit a Super or Mega Yacht, contact us to arrange a consultation. We can offer you project management that is complete, effective, and tailored exactly to your needs. That's the Regent Yachts difference.

Andrew Williamson

Andrew Williamson has been Principal of Regent Yachts since its inception. Born and educated in England, he has experience as a commercial insurance underwriter and a qualification in Yacht Manufacturing Management from Southampton Solent University. He has extensive experience as an independent project manager, and confines his attention solely to Super Yacht and Mega Yacht new builds and refurbishments, ranging in size from 50 metres to over 100 metres. He has been a member of the Association of Project Managers (MAPM) since 2009.

Two good reasons to choose Regent Yachts

When you decide to build or refurbish your Super or Mega Yacht, you're investing in a dream.

The best yachts make a bold statement about who you are, accurately reflecting your personality, taste and style.

When you ask Regent Yachts to manage your yacht project, you can be sure of two things:

- ➔ your super or mega yacht will be built exactly the way you imagined it to be.
- ➔ the whole management and build process will run smoothly, efficiently and cost-effectively.

If you want to know how our team has successfully managed many Super and Mega Yacht projects, and how we can put our skills to work for you, then please turn the page to find out more...



Regent Yachts: leagues ahead for project management

Regent Yachts stands out because we offer project management exclusively for Super Yachts and Mega Yachts.

We work with industry-leading experts and use established project management methods to deliver your dream on time, within budget, and every inch to your specifications and requirements.

When we get your build or refurbishment underway, we keep you updated on the project and its finances.

How our project management works

We work with your designers on the initial drawings, make recommendations and consistently review project structure and layout. This stage includes preparing and monitoring build schedules, keeping track of milestones, and managing changes to your specifications.

By continuously assessing the potential impact of alterations to your build, from a new designer to delayed instructions, we are able to keep you up to date about its progress and accurately forecast the delivery date at any stage.

Our on-site engineer inspects your yacht at least twice a day, ensuring that defects are dealt with quickly, and our intensive pre-delivery inspections, including sea-trails, ensure that the yacht is complete and to specification before we hand it over to you.

Careful budgeting and intelligent finance

As part of our project management, Regent Yachts can provide you with financial services, including tax-efficient payment structures and accounts management, along with monthly statements and progress reports. All changes are logged, verified and reviewed against your original budget, allowing us to accurately calculate any projected increase or decrease.

Our watchfulness of your budget means that we are always prepared to incorporate your suggested changes to specification, from an improved luxury interior finish to a lengthening of your yacht, and provide you with an accurate assessment or projection of adjustments to time and cost.

Quality comes first

During your build, we keep a close eye on design, specification and quality issues. These are logged and tracked and we use surveyors and engineers to rectify them with minimum impact to your build schedule.

Our on-site engineer will build up a good relationship with your contractors and build team, helping us to monitor high standards throughout. Our engineer can also present you with options based on your requirements for IT, audio-visual equipment and security, as well as certifying any contract work, from piping to electrical equipment.

Progress and reporting

We keep track of important dates, keeping you informed of when supplies must be ordered, and when you need to make critical decisions.

Once every month, we'll deliver a progress report directly to you. It will contain design considerations, project updates, a complete log of changes, orders, delays, and costs, along with recommendations tailored to your requirements.

Our long-standing relationships with the top shipyards, designers, engineers, suppliers and financiers allow us to keep our commitment to you, helping your build to progress smoothly and efficiently with care for detail and quality.

Want to know more about our team? Look overleaf for details...



What you can expect from The Regent Yachts team

When you build or refit your Super or Mega Yacht, you need an efficient and experienced team you can rely on.

Regent Yachts offers you effective management that has been honed by years of managing yacht projects. We provide you with exceptional planning, from draft specification to finding the right insurers and class surveyors.

Our team also has expertise in design, engineering, audio systems, and specialist legal advice, which we can draw on as your project demands. We will review, compare and verify the cost and details of all change orders, ensuring nothing escapes our notice.

While our on-site engineer provides problem solving at operations level, we are also able to provide strategic-level help by identifying and resolving schedule conflicts, contractual issues, and logistical problems. We address issues as they occur – and that gives you problem-solving that saves you both time and money.

The core of our service is strong leadership, which motivates and provides direction and good communication at all stages of your build.

Are you interested in management for your yacht project? If so, please visit www.regentyachts.co.uk or speak to us directly on **+44 (0)7968 214 299**



Our Super Yacht and Mega Yacht projects

Regent Yachts specializes in Super Yacht and Mega Yacht project management – they're the only commissions we accept.

When we take responsibility for your project, you can rely on a professional and strictly confidential service. Our clients value the effective, fast and valuable service we provide, and we hope you will too.

Projects managed by Regent Yachts have included

- Eva Cadio 75-metre explorer yacht (concept)
- A 54-metre motor yacht (Holland)
- 50-metre yacht refit (Italy). Technical and cash flow management for a bank
- 56-metre sailing yacht (Italy). Specification and project assessment
- 45-metre motor yacht (Spain)
- 50-metre motor yacht (Italy). Specification and project assessment
- 52-metre motor yacht (Holland)

If you would like to discuss your own project requirements, please get in touch. Our contact details are on the back page of this brochure.



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