

# Do You Know The Extra 25 Questions To Ask When Looking For The Right Place To Store Your Boat?

Report from Marine Entrepreneur Jonny Boys [www.TrafalgarWharf.com](http://www.TrafalgarWharf.com) –

**You** will predominantly decide where you want to store your boat based on where you want to use it. Your choices can be varied or limited depending on how popular for boating that area is. The Solent has numerous choices. Inland waterways generally have fewer.

Availability is always something that can affect the price you are charged. As are the facilities that the marina or boat storage venue provides and the time of year you book.

The size in height and length of your boat will also restrict your choices when shopping around. Whilst most marinas are fairly flexible, some specialise in certain types of boats and may not want to take you on as a client. It's not personal, it's just business!

As prices for storage are generally quoted in £'s per metre or feet you'll need to have an accurate measurement for your boat including the depth she needs for clearance.

Whilst these things are obvious, there are some less obvious benefits from knowing as much as you can about your shortlisted marinas or storage venues.

And these can make a lot of difference to your boating pleasure and your pocket. So please take a look at this checklist and use it to ask those questions that may not be at the forefront of your mind.



## Key Points Checklist

- 1 Are you currently running any special offers? \_\_\_\_\_
- 2 Are there any extra costs for launching and retrieval and stepping of masts \_\_\_\_\_
- 3 Does your quote include VAT? \_\_\_\_\_
- 4 What is the tidal access for my boat? \_\_\_\_\_
- 5 Are you flexible on launch dates/times \_\_\_\_\_
- 6 Do you wash off the boat with fresh water free of charge? \_\_\_\_\_
- 7 Do you offer discounts for pre-paying? \_\_\_\_\_
- 8 Can I store my trailer for free? \_\_\_\_\_
- 9 Can I have space around my boat to work on it? \_\_\_\_\_
- 10 Do you have showers and toilets available? Are they free? \_\_\_\_\_
- 11 Do you have businesses on site like engine repairs/sail maker? \_\_\_\_\_
- 12 Do you provide any discounts for things like anti-foul paint? \_\_\_\_\_
- 13 Are there any guest nights included in the package? \_\_\_\_\_
- 14 Can I stay overnight on my boat? \_\_\_\_\_
- 15 What security do you have? Guards, CCTV etc \_\_\_\_\_
- 16 Is there 24 hour access for me in case I want to work late? \_\_\_\_\_
- 17 Do you have testimonials from other clients? \_\_\_\_\_
- 18 Is there Wi-Fi internet access and how do you charge? \_\_\_\_\_
- 19 Is there fuel available that I need and how much is it? \_\_\_\_\_

- 20 Is there an onsite cafe/bar for socialising? \_\_\_\_\_
- 21 How do you charge for electricity? \_\_\_\_\_
- 22 Can people I engage come and do work on site? \_\_\_\_\_
- 23 Can I bring my dog? \_\_\_\_\_
- 24 Can you supply me with your terms and conditions? \_\_\_\_\_
- 25 Are you planning any improvements in the next 12 months? \_\_\_\_\_

Remember, whilst some venues may charge more than others it can pay dividends over the long term to go with the quality venue. For example, a [Drystack](#) for motorboats is proven to reduce overall costs of storage because of better resale values and less maintenance.

And finally, these questions can be emailed or faxed to your shortlist of venues and you can get the replies sent to you by email/fax/in the post. It will make your decision to visit the venue a lot easier. It will save you time and money and help you to make the right choice.

Yours sincerely

*Jonny Boys*

Jonny Boys – [TrafalgarWharf.com](http://TrafalgarWharf.com)

**PS If you are looking for storage or moorings in the [Solent](#) or [Chichester](#) area please get in touch. Telephone 023 9238 7833 or Email [info@TrafalgarWharf.com](mailto:info@TrafalgarWharf.com)**