



**Eilon & Associates**

## Amir Eilon

### ACCOMPLISHMENTS:

- non-executive director of growth companies
- strong analysis and negotiating skills
- expert in Capital Markets

**1 Firs Avenue**

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[amir@ilonassociates.com](mailto:amir@ilonassociates.com)

### CAREER

1999-date **Eilon & Associates Ltd**

General corporate advice – see website [www.ilonassociates.com](http://www.ilonassociates.com).

**Director**

**NED** of **Globus Maritime** (previously AIM, now NASDAQ listed) and **ArtICheck**, a start-up offering an art conservator app, **Alcentra**, a debt-specialist asset manager owned by **BNY Melon** and **NE Chair** of **Intern Avenue**, a start-up matching (paid) intern positions with young talent.

Previously **NE Chairman** of Spring (LSE listed) and **NED** of Flamingo (private) and easyJet (LSE listed).

1998-99 **Credit Suisse First Boston Private Equity**

Jointly responsible for Western Europe within International (\$600m) Fund.

**Managing Director**

1990-98 **BZW**

Head of Global Capital Markets

**Managing Director**

1985-90 **Morgan Stanley, London**

Responsible for International (i.e. non-US) Equity Capital Markets.

**Managing Director**

1981-85 **Samuel Montagu**

International Capital Markets Division.

**Director**

1978-81 **Continental Illinois Limited**

1975-78 **Esso Europe/Esso Petroleum**

1970-72 **British Steel**

**Eurobond Executive**

**Treasury Associate**

**O.R Analyst**

### UNIVERSITIES

Gonville & Caius College, Cambridge

Imperial College, London

M.A in Mechanical and Electrical Sciences

PhD in Management Science in Finance

### OTHER INTERESTS

Family

Skiing, scuba, golf

Theatre, reading, chess, Go

Nationality: British

Age: 65 (8/10/48)

Married: 2 children

Registered in England No 3698664

**Authorised and Regulated by the Financial Conduct Authority**



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**Experienced Chairman and NED of companies that are going through change and growth. Interested in new Chairmanship opportunities.**

I was an Investment Banker for over twenty years, most latterly with CSFB, BZW (Barclays) and Morgan Stanley. I started my City career in the Debt Capital markets advising on capital raising and swaps, devising many innovative funding structures, and at one time running the dealing room. I subsequently ran Equity Capital Markets helping companies and governments raise many billions.

Finally, before setting up Eilon & Associates, I worked in Private Equity, looking at investment opportunities in Western Europe.

At E&A current assignments include advising a listed European company on transferring its listing to the City and advising a start-up developer of tidal energy on financing. Previous assignments include advising The National Bank of Greece on raising private finance and thereby successfully avoiding being nationalised; easyGroup on their successful re-negotiation of the Brand License with easyJet; Orpak on their IPO on AIM; and NewLook on their stores acquisition from Littlewoods.

I am currently **NED** of

- Globus Shipping, a dry cargo shipping company which has changed its listing from AIM to NASDAQ
- Articheck, a start-up creating a 'passport' for works of art to track their condition reports
- Alcentra, an asset manager in the BNY Mellon stable that focusses on debt instruments

I am also currently **NE Chairman** of Intern Avenue, an internet start-up matching employers looking for new young talent with those seeking paid internship entry into the workspace.

My past Board experience includes:

**NE Chairman** of Spring (LSE-listed recruitment company): I was brought in by the major shareholder when the company was in difficulties; re-structured the management team; acquired a competitor, and after 3 years sold the company at a 70% premium to a revitalised share price to Adecco.

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**NED** of Flamingo (a private fresh-produce company): I was brought in by the PE shareholder and worked with management and Founder and after 5 years orchestrated the sale of the company to Findlay's.

**NED** of easyJet (LSE listed airline): I joined the company when it was still private and had 6 planes which by the time I left grew to 120 planes. I worked with Stelios to prepare company for IPO; coordinated the subsequent capital raising and also the purchase of Go.