



JD OPTS FOR J&J

It's phenomenal what lengths some manufacturers will go to, to test their equipment in a real life, operational scenario - but all joking aside- last month Richard Guy of J&J Conversions did just that. To be recovered by a vehicle that his company built and that had only been put into service that same week is "product testing" in the extreme.

Fortunately, Richard himself came away from the accident relatively unharmed after being hit at speed by a vehicle that was travelling around a fast roundabout in the wrong direction. The car Richard was driving at the time was a specially adapted Nissan X trail, modified specifically for his daughter Sarah's wheel chair. Luckily Richard had just dropped Sarah off and was travelling alone. Impact was so violent that both cars were declared write offs after the accident and the A31 was closed for an hour and a half. Recovery at the scene was by JD Motors based in Alton and this is where Richard experienced first-hand their professional expertise using their brand new Predator slide bed. Richard was hugely impressed with JD's rapid response. The speed in which both vehicles were loaded and the road re-opened were testament to the operator's confidence and skill in using their equipment and their wealth of experience in this type of situation.

Dave Drew from JD Motors had only recently visited Richard at J&J's Andover site to discuss his upcoming fleet replacement. Dave had been reviewing his current running costs and after discussion with Richard was absolutely astounded that he could buy a new vehicle for less than he was spending on his monthly repairs. "It's a no brainer, I've now got reliable, economical, highly spec'ed bespoke trucks with fixed running costs" Dave commented.



J&J's three year bed to bumper warranty guarantees peace of mind in a time that it's crucial for operators (and every other business) to know exactly what monthly expenditures are expected. Dave continued, "As usual I was greeted like an old friend at J&J. Discussing my operational needs with Richard is always like a breath of fresh air, I know that he will always give me his honest opinion, see me straight with his frank



advice and give me his best deal".

Dave is delighted with his new vehicles, choosing to replace in three weight categories. A Vauxhall Movano 4.5T Heavy duty light weight fixed bed transporter with carbon composite decking. A 7T Iveco Daily, uprated engine to 210bhp, high end chassis cab complete with air suspension, diff lock, 100L fuel tank and front fogs fitted with J&J aluminium Predator slide bed and lastly a 12T Euro 6 MAN TGL crew cab again fitted with J&J's Predator slidebed with a second car lift.

The process of purchasing a new vehicle from J&J Conversions Ltd is made as seamless as possible. J&J have a fleet of courtesy Canter Slide beds which are available free of charge to their customers and can often bridge the gap between customers selling old stock until the completion of the new build. J&J will also advertise on their web site to facilitate the sale of customer's old stock. Dave took advantage of both of these benefits during his recent purchases, "Richard and his staff really do go all out to put their customers first, nothing is too much trouble.

A back up service like this on such excellent products is priceless and that's why after buying five trucks to date I have pre ordered another two Predators for Jan 2015. Reference the recent accident, it's not an ideal way to show case our skills but I am really glad that we were there to help Richard when he needed not only our professional services but a friendly face".

Visit www.jjconversions.co.uk for more information on J&J Conversions Ltd products, or email Glynn.lawrence@j-jconversions.co.uk or call them on 01264 332919.

