



Working together for three decades!

IT MIGHT make Paul Sparks feel old, but Maypole Motors of Surbiton have been using J & J Conversions to build their vehicles for nearly 30 years!

With such a wealth of experience in the recovery and body shop trade Maypole are continuously assessing and balancing the needs of their customers, their operators and their budget.

Together, Paul and Annette have witnessed first hand the changes in the industry and learned to adapt with them. Paul said: "Club work's never been harder than now. The roads around Surbiton often feel like they are in grid lock as congestion's so severe." As grim as the economic climate is, the increase of traffic on the roads and changes to club contracts, Paul's optimistic and with son Darren, continue to encourage the firm to grow, staying loyal to their customers and providing a very personal touch in a company which has over 45 staff.

When reviewing last year's fleet performance and forecasting for 2014, Paul looked at his 20 vehicles to prioritise what

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would work best to meet his needs. Earlier this year Maypole took delivery of a new 2013 aluminium Predator slide bed. They were over the moon! Feedback from Paul, an existing J & J customer, but new customers alike has been glowing. Streamlining body design optimised payload. Coupled with Iveco's 7 C 17 Crew cab it's a perfect partnership. A complimentary three year unlimited mileage warranty on all J & J equipment matches Iveco's manufacturer's warranty giving peace of mind from bed to bumper.

Maypole's confidence and loyalty to J & J comes not only from an operators point of view, after all J & J are renowned for their expert engineering and manufacturing excellence but from J & J's commitment to customer service. When Maypole Motors have been caught short

with a broken down vehicle J & J have not just talked the talk but offered practical solutions. With several courtesy vehicles in their own fleet J & J have been able to facilitate their customers by loaning a transporter should the need arise (FOC).

Holding extensive stock in their on-site stores department means J & J can dispatch most items the same day. Obviously with such longevity in a business relationship both parties understand each other and when Paul called J & J to discuss this year's builds Richard was happy to come up with a few options. This autumn sees Paul ordering another Predator slide bed and two heavy duty light weight transporters.

2013 Road Star heavy duty lightweight built on a Vauxhall Movano combines engineering with efficiency. Due to the carbon composite deck it packs a punch with up to a 2T pay-

load. Road star is a compact lightweight bed on top of stainless steel super structure Fully loaded chassis with climate control, sat nav and bluetooth. A driver's comfort seat and 105L fuel tank has been selected to ensure operator maximum comfort whilst out on patrol. Excellent fuel economy and an overall vehicle length less than eight metres ensure the Road Star is ideal for city and suburbia.

As J & J hold stock of popular chassis and crew cabs there will be no need to wait for a factory order to start manufacturing Maypole's new transporters. Build is scheduled to commence late September and the new vehicles will be out on the road working hard before the gritters get out this winter.

For more information on J & J Conversions products visit www.j-jconversions.co.uk or email glynn.lawrence@j-jconversions.co.uk

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