



Burlington Wellesley Search Overview

Burlington Wellesley Search is a boutique executive search firm, whom were formed in June 2013. We work in partnership with our clients helping to define their strategic goals and specific hiring needs. We understand both relevant industries (investment banks, hedge funds, advisory firms etc) and specific product areas (equity derivatives, ECM, corporate broking, M&A advisory etc)

At Burlington Wellesley Search, we get to know our clients fully so we can understand their needs – and place individuals that will be long term hires and will aid in building the business further.

We believe our clients success is directly linked to the top level service that we provide.

Burlington Wellesley Search offers recruitment, salary surveys, market maps and work on both retained and exclusive mandates.

A selection of recently completed mandates:

- MD – Head of Sales – Boutique Advisory Firm
- Executive Director – Equity Derivatives Trading – Top tier Investment Bank
- VP – Equity Derivative Sales – Top tier Investment Bank
- Associate – Equity Derivatives Sales – Top tier Investment Bank
- Associate – M&A / ECM – Boutique Advisory Firm



Management

Chris Mitra-Hall – Director

Chris has worked in executive search for over 10 years. He specialises in equity derivatives, cash equity, ECM, corporate broking and M&A. Chris has close relationships with various investment banks, hedge funds and advisory houses. He focuses more on senior hires – but within his specialisation is more than happy to speak with people at any level.

Testimonials

"I have known Chris for 7 years and consider him the most thorough, professional and discrete of all head-hunters I know. Whilst I do not otherwise make use of his industry, in support of our very rapid growth I gave him an extremely tight search mandate for a sales / institutional coverage banker to work in a growing corporate finance firm."

Chris got me exactly the introduction I was after, then stayed tightly involved in the process of recruitment and salary negotiation throughout, without his presence ever becoming invasive or over-bearing. The search was quickly and very effectively conducted. I would recommend him to anyone."

CEO, Advisory Boutique

"Burlington Wellesley Search have become our supplier of choice across all front office equities. They know the market better than their competitors, are very quick at delivering on long list, short list and execution. We have made one hire through them so far, and feel it will be the first of many!"

Head of Resourcing, mid-size investment bank



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"Chris is one of the most professional and trustworthy head-hunters I have come across. I deeply value his integrity and constructive approach. His outstanding expertise and market intelligence enables him to find the right candidate for a position. I have hired through Chris once and I look forward to working with him again. I have no hesitation to recommend him to colleagues and friends."

ED, Top tier investment bank

"Chris is a very focused professional with a sound knowledge of the industry. He is always keen to reconcile diverging views and act as an ideal diplomat in a world dominated by strong egos. Chris also demonstrate outstanding interpersonal skills and his very genuine in his relationships. Definitely somebody worth working with and I look forward to having other opportunities to deal with Chris."

MD, top tier investment bank

"Chris acted with great professionalism during my recent move, providing the initial introduction, hand-holding throughout the interviews, and guiding the closing of the deal. His considerable experience ensured the process was smooth and swift. He was in constant contact with me throughout, acting with aplomb both as adviser and negotiator, and always available there for me. Very impressed."

Director, top tier investment bank



BURLINGTON WELLESLEY SEARCH

Contact details

Burlington Wellesley Search,
16 Beaufort Court
Admiral Way
London
E14 9XL

Tel: +4420 7993 2575

Email: info@burlingtonwellesleysearch.co.uk