

Local Potential

Realise the Potential of your Local Suppliers

Atamis Local Potential is an add-on service for Local Authorities using Atamis SA (ProSpend). Local Potential enables you to unlock the potential of your local supply base. It will help you to identify options to increase your proportion of local spend and support economic growth in your area by providing answers to questions such as:

- ✿ Which are the building firms located within our Authority boundary, and what proportion are we currently using?
- ✿ How much are we spending outside the Authority on printing services, and what are the local alternatives?
- ✿ How many of SMEs based in our Authority are we not currently engaging with, what goods/services do they provide and could we use them to improve our % of SME spend?

The service is implemented via the following simple steps:

- ✿ Atamis identifies all suppliers registered within your Local Authority boundary using a combination of the latest Companies House and ONS Post Code databases
- ✿ Atamis enriches the supplier data with SME and industry classifications (also converted to procurement categories) where data is available at Companies House
- ✿ Atamis loads these suppliers into your Atamis SA system and matches them against your existing suppliers
- ✿ Atamis can maintain this data within your system on an on-going basis with an annual refresh

Local Potential

Category Level 1	% Local Suppliers Used and Nbr Unused	
	Proportion of Local Suppliers Used	Number of Unused Local Suppliers
Arts & Leisure Services	94	300
Building Construction Materials	40	362
Catering	0	92
Cemetery & Crematorium	0	46
Cleaning & Janitorial	77	291
Clothing	0	19

Charges for Local Potential are based on a Management Charge of £600 to £1,800 depending on the size of your organisation plus 25p per supplier*. This includes all SME and industry classification data available from Companies House. Partial extracts (by industry classification) are also available.

* Valid until end Oct 2016. Atamis would be pleased to provide a detailed quote based on suppliers registered in your Local Authority.