



# Atamis SA

## Benefits

- Match spend to contracts automatically
- Identify off-contract savings opportunities
- Classify spend accurately to meaningful categories
- Control your own classification & compliance rules
- Drill down to line item detail  
Identify anomalous spend
- Create and share your own dashboards
- Receive automated exception alerts
- Save time extracting data  
(with flexible & variable file formats)

## Spend Analysis with Atamis SA






Understanding supplier spend is fundamental to the success of any procurement operation. Spend Analysis creates the benchmark for improvement programmes and the means for measuring progress.

Atamis SA provides instant visibility of direct and indirect third-party spend – giving you the essential information you need to implement procurement objectives that improve efficiency and help deliver cashable savings.

Atamis SA (formerly ProSpend) is an established spend analysis tool – accountable in total for over £25bn of spend per annum across 100 clients in the UK – and is delivered on leading-edge, cloud-based technology that's dynamically updated twice per year based on feedback from an active client community of around 750 users.



Atamis 3.0 is a modular application supporting the whole contract lifecycle:

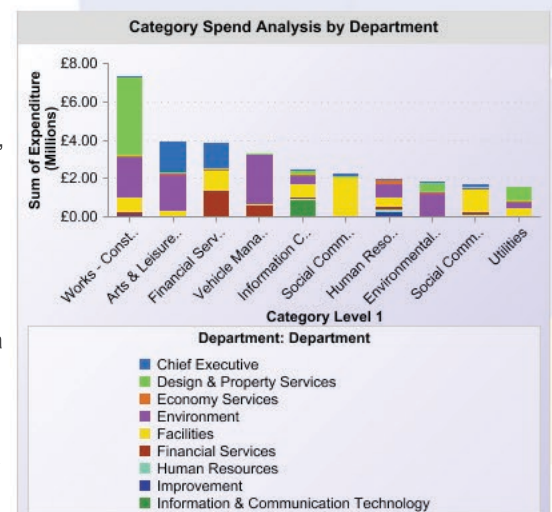
-  Analyse spend in Atamis SA
-  Plan your pipeline in Atamis PM
-  Source goods and services in Atamis TM
-  Contract with suppliers in Atamis CM
-  Manage supplier performance in Atamis SRM

Each client benefits from its own customisable instance of Atamis SA and also a comprehensive service package covering spend classification, data enrichment, training and end user support.

## Features

Atamis SA uses a simple point-and-click interface based on graphical dashboards and an intuitive approach to drilling down into your data, making it very quick for new users to pick up. Standard reports are available to obtain a dynamically generated view of spend by department, category, supplier, location, GL code, etc. over a variety of time periods.

With a just few clicks, users can drill down into a category to view how much each department is spending on each supplier and highlight the off-contract spend. More advanced users can make maximum use of the drag-and-drop report and dashboard builder to create their own analysis to share with other system users.



## Free Trial

For a 30-day free trial with your own sample spend data, or for access to our Demo system with free video training tutorials, please email [info@atamis.co.uk](mailto:info@atamis.co.uk).

## Key Features

- On- and off-contract spend visibility
- Savings opportunity sign-posting
- Scheduled dashboard email distribution
- Spend visibility down to invoice line item-level detail
- Powerful, customisable spend mapping rules
- Full Category Management support
- Visibility of spend on contracts and variance against estimated value
- Supports multiple category classifications per supplier
- Accurately assigns supplier spend to the correct contract
- Drag-and-drop dashboard builder
- Exception reporting and alerts

## Rapid Setup

Atamis Support will have your system set up in a matter of hours. Our Client Briefing Pack provides you with all the guidance you need to send spend data - in any format.

Depending on your requirements, we'll arrange a call or a workshop to confirm your taxonomy and classification approach and have this applied within a few days.

We provide on-site and webinar training, or you can just use the short video training tutorials.

## Quick Turnaround

For routine spend files, Atamis will load and classify your data within 48 hours of receipt. If you want to change your file format, we'll have your system updated to work with the new format within 2 weeks.

## Training and Support

Three training options are available: On-site, webinar and self-service video tutorials. Our support desk is always on hand if you ever need help using Atamis SA.

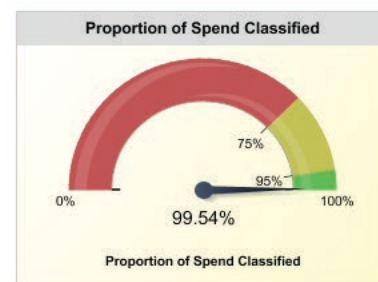
## Accurate

The success of any spend analysis solution is determined by the extent to which the data accuracy can be trusted – particularly the classification to meaningful categories. Atamis SA uses a unique 6-tiered, prioritisable, rules-based engine to classify spend to your required taxonomy. It has been successfully utilised by over 100 organisations with diverse and demanding requirements.

Classification rules are initially generated by Atamis using a combination of external data (such as Companies House, supplier websites, etc.) and internal data (such as from GL codes, internal classifications, cost centres, invoice line item details, etc.). Rules can also easily be created or modified by authorised system users.

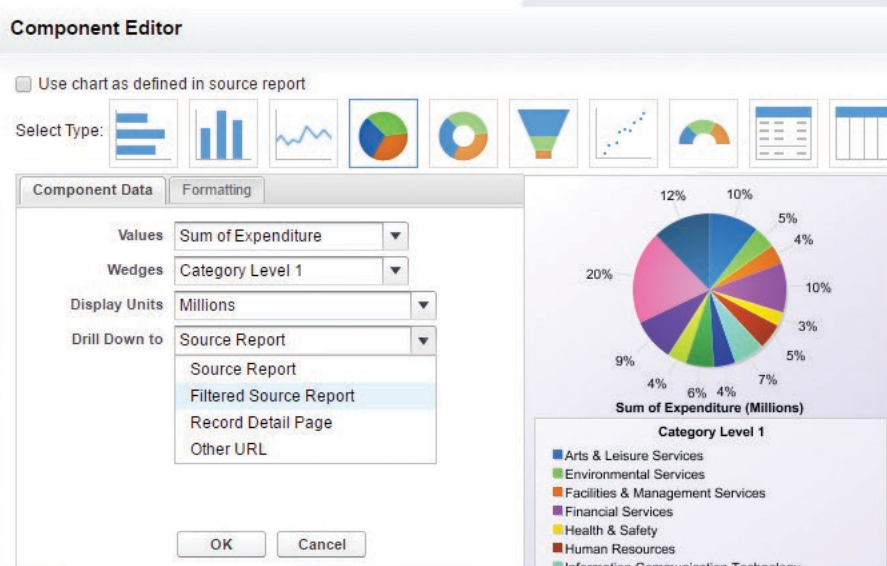
Where appropriate, you can classify your larger suppliers' spend to multiple categories of goods and services. This feature typically improves spend classification accuracy by 15% over a single supplier category approach.

Rule changes automatically trigger the immediate reclassification of spend data and are automatically applied for all subsequent spend loads. And on-going Atamis data services will ensure that any new areas of unclassified spend are appropriately mapped throughout your contract term.



## Flexible

Atamis SA comes equipped with a wealth of advanced reporting features, including a drag-and-drop report and chart builder, unlimited drill-down, Excel exports and tools for sharing and auto-distributing reports and dashboards. It enables you to introduce custom data elements, and build these into your analysis. And it also allows you to create exception alerts, for example, so you're automatically emailed when a supplier's spend exceeds an approved threshold.



The same level of flexibility is extended to data extracts from your finance/P2P system: There are no fixed formats to adhere to – Atamis will work with the format most convenient to you. Most file format changes – for example, adding a new field to your spend extract – are fully supported and do not incur additional charges.



## Clients

Selected Atamis SA clients include:



## Contract Compliance

A key feature of Atamis SA is its capability to match spend data against awarded contracts to highlight off-contract spend. Whether you use an external Contract Register, have your contracts integrated into your finance/ERP system or even if you don't have a Contract Register at all, the system has a range of features, processes and algorithms that will give the best possible indication of on- and off-contract spend throughout your organisation.

If you have suppliers that hold multiple contracts, you can use Contract Compliance Rules in conjunction with your Spend Classification Rules to match your spend data to the correct contract. As with the Spend Classification Rules, the Contract Compliance Rules can be controlled by authorised system users and, when modified, will automatically trigger the recalculation of your contract compliance.



**Departments with Most Off-Contract Spend**

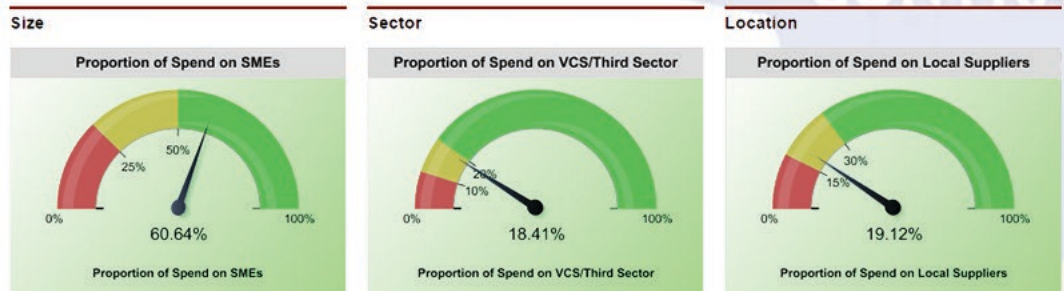
Department	Department	Proportion under contract	Sum of Value Not Under Contract
Facilities		41	£4.9M
Environment		70	£3.5M
Design & Property Services		66	£2.8M
Chief Executive		54	£1.7M
Financial Services		79	£634K
Information & Communication Technology		57	£472K

## Data Enrichment

UK suppliers are routinely matched against Companies House records to gain further information about suppliers. As a D&B Partner, Atamis can also utilise existing client agreements to incorporate D&B supplier data. These services enable financial and other data to be appended to your own supplier data to provide further analysis including:

- Dependency risk (supplier spend as a proportion of their annual turnover)
- Spend on SMEs
- Spend on voluntary and third sector suppliers
- Company descriptions and SIC codes

Suppliers are also matched against the ONS Post Code database to provide geographical supplier analysis. For Local Authority clients this is extended to incorporate an analysis of Local suppliers, where authorised users also have the option to refine the proportion of local spend (for example, for a supplier with a local branch).



## Free Trial

If you'd like to find out more about Atamis SA, please contact us today. We can provide you with client references, access to a demo system & free training tutorial videos or a free trial.