

# LIVE-IN CARE VS MANAGED LIVE-IN CARE

Choosing between an introductory live-in care agency and a managed live-in care agency depends on your specific needs and preferences. Here's a comparison to help you understand the key differences:

### **Control and Management**

**Customer Control:** You have direct control over the carer, deciding exactly what needs to be done and how it should be done.

**Flexibility**: Changes to the care plan can be made quickly based on your preferences and satisfaction.

# Managed Live-in Care

**Agency Control**: The care provider employs, trains, and manages the carer. They can move the carer as needed and may not always offer you choices.

**Slower Adjustments**: Changes in care delivery may take longer as they have to go through the agency's processes.

### **Regulation and Costs**

**Not Regulated by CQC**: These agencies are not regulated by the Care Quality Commission (CQC), which can mean lower operational costs.

Pay for Services Used: You pay directly for the services you use, which can be more cost-effective.

# Managed Live-in Care

**CQC Regulated**: These agencies are regulated by the CQC, ensuring compliance with high standards but also incurring higher costs.

**Higher Costs**: You pay for the central administrative costs and regulatory compliance, which can be more expensive.

# Service Delivery and Responsibility

**Customer Management**: You manage the care directly, tailoring it to your needs without intermediaries.

**Personalised Service**: The care is more personalised and flexible, as you are directly involved in every aspect.

# Managed Live-in Care

**Framework Compliance**: The care provided must fit within a framework set by the agency, which may not always align with your personal preferences.

**Organisational Overheads**: You pay for the overheads associated with a larger, more complex organisation.

At SHA Care, we are an introductory live-in care agency. This means we introduce you to carers from our network, and you choose who you want to hire. You have direct control over your care, creating a more personalised and responsive service. Our carers are self-employed, motivated to provide excellent care because they know their continued employment depends on your satisfaction.

To learn more about our live-in care services or to discuss your needs, please contact us today.

#### Cost of Live In Care

#### Comparing Costs: 24-Hour Live-in Care vs. Residential Care

The expenses associated with 24-hour live-in care are frequently comparable to, or even less than, the costs of residential care or nursing homes. Below, we describe the different funding options available and explain how our pricing structure ensures both affordability and peace of mind.

#### **Pricing Structure for Live-in Care**

Our live-in care pricing consists of two primary components:

**Payment to the Self-Employed Carer**: This is the amount paid directly to the carer by SHA Care on your behalf.

**Agency Fees:** These fees cover the services provided by our agency, including vetting carers, matching you with the appropriate carer, and ongoing support.

We continuously monitor the total cost of our live-in care services to stay competitive. Our goal is to keep our prices lower than our major competitors, ensuring you receive high-quality care at an affordable rate.

# Affordability and Value for Couples

A significant advantage of our live-in care service is its cost-effectiveness for couples. Unlike residential or nursing homes, which often charge a weekly fee for each individual (even at a reduced rate), our service includes only a nominal additional fee for couples. This approach significantly lowers our total costs compared to residential or nursing homes, offering substantial savings while maintaining high-quality care.

For more information on detailed care cost and plan, please contact our friendly team by email, telephone call or a chat.