Great Legal Marketing With Boyd Butler



Boring Voicemail – Boring Person – Boring Firm?

Voicemail...don't you just hate it?

So let me ask you...what's is your voicemail like?

Is it...

"This is Boyd Butler, it's Tuesday, your call is important, I'll call you back blah blah?

Or does it reflect your uniqueness, personality and ability to offer value.

Does it make me think? Or promise something? Or reflect your quote of the day. (As my <u>Twitter</u> account does)

Or offer a guarantee?

Think about your voicemail.

(And your out of office email message. Which are still not cross-selling most of you!)

Everything that communicates is marketing.

Use it to your advantage by giving value always.

So if your voicemail stops hearts with boredom - why not change it?

Boyd

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If you want to say thanks here are some things I would really like..;-)

How about forwarding this email on to three solicitors you know?

Or get them to sign up themselves?

http://twitter.com/boydbutler